

Joint Ventures (JV's)

Joint Ventures A joint venture (often abbreviated JV) is a legal entity formed between two or more parties to undertake economic activity together. The parties agree to create a new entity by both contributing equity, and they then share in the revenues, expenses, and control of the enterprise.

An increasingly important trend of international trade and investment is the use of Joint Ventures. JV's are attractive because they allow the parties concerned to benefit from each others experiences and financial status, without the need to "re-invent the wheel" in new foreign untested markets or countries. Our team can aid and assist in the identification and the introduction of potential JV parties. In addition, we can coach and assist you throughout the negotiation process.